

Mayor's St. Paul's Advisory Committee

Meeting Minutes

Date of Meeting: February 16, 2021

Minutes Prepared By: Krystle Glover, City of Norfolk

1. Purpose of Meeting: Receive updates pertaining to housing, People First, St. Paul's project update, food insecurity, and the newly established workgroup on violence.

2. Attendance at Meeting

Councilwoman Royster – present	Mr. Alphonso Albert – present	Ms. Kimberly Bray – not present	Ms. Kenita Matthews – present
Councilman Riddick – present	Rev. James P. Curran – not present	Mr. Joe Dillard – present	Ms. Caz Ferguson – not present
Mr. Earl P. Fraley, Jr. – not present	Mr. Larry Hall – not present	Mr. William Harrell –not present	Pastor Kirk T. Houston, Sr. – present
Ms. Shamika Kirby – not present	Ms. Deirdre Love – present	Ms. Tara Saunders – present	Dr. Robert G. Murray – present
Mr. Don Musacchio – not present	Dr. Ruth Jones Nichols – present	Mr. Brodie Parker – not present	Mr. Lavonne Pledger – present
Dr. Glenn Porter – not present			

3. Agenda

- | | | |
|-------------|--|--------------|
| I. | Welcome/Pandemic Notification | 12:00 |
| | <ul style="list-style-type: none"><i>Councilwoman Danica Royster, Chair</i> | |
| II. | Housing/People First/Coat Drive Update | 12:10 |
| | <ul style="list-style-type: none"><i>Kim Thomas, NRHA</i><i>Nicole Todd, PF, Empowered by USI</i><i>Krystle Glover, St. Paul's Transformation Office</i> | |
| III. | St. Paul's Transformation Project Update | 12:30 |
| | <ul style="list-style-type: none"><i>John Majors, Brinshore</i> | |
| IV. | Food Insecurity Update | 12:50 |
| | <ul style="list-style-type: none"><i>Ruth Jones Nichols, Ph.D., Food Bank of SEVA/Eastern Shore</i> | |

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V. Workgroup on Violence Update 1:15

- *Deirdre Love, SPAC Committee Member*
- *LaVonne Pledger, SPAC Committee Member*

VI. Next Steps/Announcements/Closing Remarks/Adjournment 1:25

- *Councilwoman Danica Royster, Chair*

4. Meeting Notes, Decisions, Issues

I. Welcome/ Pandemic Notification 12:00

- *Councilwoman Danica Royster*

- Barbara Hamm Lee welcomed the committee, read the electronic pandemic notification, and read the attendance roll.
- Councilwoman Danica Royster greeted the committee and thanked Councilman Paul Riddick who will be attending the committee meetings going forward, as well as, providing his insight and input and using his influence to continue to push us forward.

II. Relocation and People First Update

- *Donna Mills, NRHA*
- *Nicole Todd, People First empowered by U.S.I.*
- *Krystle Glover, Office of St. Paul's Transformation*
- Donna Mills, in place of Kim Thomas, reviewed the Tidewater Gardens Dashboard Overview as of January 31, 2021, highlighting data points from the report. In reference to slide 1, Donna pointed out an error on the second chart as far as desire to return. There are actually 417 families that have made their choices of where they would like to relocate to and whether they would like to return to the St. Paul's area after redevelopment is done. 223 of those have indicated that they would like to return so we are a little over 50%.
- Dr. Ruth Jones Nichols wished to verify information presented in a recent article in the Virginian Pilot where it shared that the housing outcomes of individuals who were relocating. Is it the case based on the numbers that have been presented today that only about maybe a fourth of the individuals who have relocated have actually relocated to areas of opportunity? Donna stated that based on the definition of the minority concentration of poverty is 29% as of January 31st. Dr. Jones Nichols followed up by asking what we are doing to increase the number of households moving into areas of opportunity. She indicated that the question can be answered later today or at another meeting. From the Housing Authority side, Ms. Mills shared that they do have a landlord

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liaison on staff who is working in the communities to identify landlords in areas of opportunity that will accept our participants from the program. NRHA has seen a slight increase in landlords that will accept our participants and in landlords that prior to the source of funds legislation going into effect, would not accept voucher holders and they are now doing so. USI is working on the resident side in promoting these areas of opportunities to their families as they make their choices.

- Nicole Todd concurred and shared that USI is really centering around mobility counseling, being conducted in group and individual sessions. An integral part of the counseling is discussing the overall process of the relocation and neighborhoods of opportunity: what is a neighborhood of opportunity and if they are interested in that type of neighborhood for themselves. We constantly share that residents have choice, and we work with residents to identify what are their needs (i.e., being close to family support, transportation, employment) when they are thinking about relocation. Areas of opportunities are a part of day-to-day conversation between mobility counselors and family support specialists and residents as we move them through this process.
- With no further questions from the committee, Ms. Todd presented data regarding People First USI Family Support as of January 31, 2021. In reference to service linkages, Nicole attributed the numbers to partnerships with service provider networks in the fields of education, economic mobility, and health and wellness.
- Councilwoman Royster asked for detailed information regarding if indeed there is a voucher expiration period and how that is assessed. Donna shared that when a voucher is issued to a participant, it is good for 60 days. Prior to the expiration of the voucher, the participant can request an extension in writing to the NRHA specialist that they are working with. NRHA will extend the voucher to provide more time to find a unit and there is not a maximum number of extensions, as long as, it is requested before it expires, and they are definitely working to find a unit.
- Councilwoman Royster continued the dialogue by asking while citizens are working with their specialist in finding housing and the 60-day deadline approaches before a housing unit can be secured, does NRHA work with the family support specialist or the citizen directly? Nicole answered that USI keeps track of the deadline with the residents so if a resident does need an extension, USI will have them complete the necessary paperwork on site and submit to NRHA on their behalf.
- As it relates to previous comments made regarding obstacles with placing our larger families, Councilwoman Danica asked how we are finding solutions for them and what role does that play with the housing choice voucher. For example, if I have a family of five and I want to move to a choice neighborhood, but those neighborhoods are limited and the voucher is set to expire, but I still need to find a suitable place for me and my family.

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What are we doing to help those who have larger families where it is not the traditional three to four people? Nicole responded that USI has identified the larger households within the community that are still present, and they have been prioritized for the family support specialists to really understand any potential barriers now, i.e., credit issues. We are also working on increasing the engagement of landlords that have larger units and discussing the possibility of offering an incentive to encourage them to come on board. Also, educating the landlords of the benefits of the program overall since many may not have traditionally been part of this program.

- Councilwoman Royster thanked Nicole and Krystle Glover presented data from the Winter Coat Drive. Krystle shared that the coat drive was hosted in response to the 146 requests for coats and winter accessories from residents in Tidewater Gardens. From January 4th until January 29th, over 300 new and gently used coats were collected. The Norfolk Sheriff's Office laundered the gently used items and Elegance Cleaners provided garment bags in support of distribution efforts. Dispersal of the coats will be led by USI. Lavonne Pledger asked if the contact information of the donors was collected. Krystle responded yes. Pastor Robert Murray shared information about his church's Clothing Closet and the Saturday Soup Kitchen and asked for direction on how to donate their items to someone in need and get the word out. Ms. Glover offered to assist him further after the call. The committee thanked Krystle for her role in the success of the project.
- Barbara performed the roll call again.

III. St. Paul's Transformation Project Update

12:30

- ***John Majors, Brinshore***

- John Major shared that the team is working on names for the blocks in place of numbers and began covering the data noted on the first of his presentation. Mr. Major noted that Delceno Miles of the Miles Agency will be a part of the virtual MWBE process in March and, every year, a new phase will begin.
- Dr. Jones Nichols, via chat, inquired whether blocks 17 & 18 would include commercial spaces, to which, John responded yes, on the ground floors. We are in discussions with McDonalds and other potential tenants. Brokers shared that the decision makers will generally make decisions on something they can see. Ruth thanked John and shared that it does not address the ongoing concern for the need of a place to access healthy food. I would like to hear a commitment or plan to carving out space where individuals will be able to access healthy, nutritious, and affordable food. Mr. Majors shared that maybe a specific meeting sharing the efforts and process would be helpful. Dr. Susan Perry concurred.
- Councilman Paul Riddick asked where the construction funding is coming from as these are all properties owned by the City. What is happening to the project funding when we

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are dealing strictly with City of Norfolk property? Dr. Perry answered that Choice Neighborhood Initiative Grant funding is going into all the blocks John covered as part of the overall housing plan. The purpose of starting there is it is current surface parking lot, so it allowed us to begin the design in the construction and applying for the tax credits before relocation and demolition had to be completed in the Housing Authority owned property across the street. Councilman Riddick thanked Susan and John continued his presentation discussing economic inclusion, introducing the committee to Delceno Miles, and sharing information on the new development partner, BBRM Norfolk Partners.

- Dr. Murray asked how the parking of the churches along Bute street will be affected due to construction. Referring to Mr. Major's presentation slide, Susan shared that the church will not be affected as CNI work is south of Wood Street. Dr. Murray thanked the team.

VII. Food Insecurity Update

12:50

- *Ruth Jones Nichols, Ph.D., Food Bank of SEVA/Eastern Shore*
- Dr. Nichols shared a quick update that focused on efforts in St. Paul's largely in partnership with some of the organizations represented on this meeting today. The Food Bank has been tracking food insecurity rates for the past five years down to the census tract level. The Food Bank uses an equity lens to determine where food distribution is needed in order to impact the lives of people who are experiencing food insecurity at the highest rates and that it is disproportionately impacting communities of color. We are being very intentional about our efforts to address hunger and food insecurity and this map (see presentation) is just a way of showing you how we are thinking about and approaching our work. Part of what we have been doing beyond mapping food insecurity, is really talking to individuals who have lived experience because we do not want to assume that we have all the solutions or that we can address every problem that exists related to food insecurity. Ruth continued her presentation and covered the barriers and issues to achieving food security, the Food Banks' bold goal for 2025, and food banking reimaged. Ruth opened the floor to questions.
- Councilman Riddick offered for consideration, to address food insecurity, setting aside space for a small food market to benefit the community may be beneficial instead of only building houses. Dr. Perry concurred and shared that the benefit is that we can do both, a small market in the ground floors of the apartments. Staff are working towards options every day and will have a conversation with Dr. Ruth. John Majors concurred and agreed to work together to find a solution.
- Lavonne asked Dr. Ruth for the contact information of the staff member who oversees the Young Terrace food hub. Barbara suggested Mr. Pledger reach out to Dr. Nichols directly and pointed out her contact information on the screen.

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- Pastor Murray inquired about the days and hours of operation of the Community Feed at Macarthur Center. Ruth shared that Macarthur Center is open every day except Sunday and Saturday is generally a day for the community, however, the team can make accommodations. The times are published on the website. Dr. Murray thanked Ruth.

VIII. Workgroup on Violence Update

1:15

- ***Deirdre Love, SPAC Committee Member***
- ***LaVonne Pledger, SPAC Committee Member***
- Deirdre shared that the work group started because of the increase in violence in our community and our concern especially for the young people and families as we work to redevelop the area. Violence is on an uptick so our goals for the committee is to collectively work to formulate and activate people programs and to create policies that create safety and deter violence for young people and their families especially for the vulnerable community of the St. Paul's quadrant. This is an urgent matter that requires immediate action and long- term planning to happen simultaneously. While currently powered by a small group, we also envision advisors from different elements of the community, i.e., the Police Department, to work in collaboration with us on immediate action items, short term, and long -term goals, linked to policies. We are going to outline our top three things that we feel we can do immediately, while we plan for long term action that can be included in City policy.
- Mr. Pledger concurred and added that the three things immediate action items are: securing crossing guards for the students who are traveling to and from in person programs, such as Teens with a Purpose and the Boys and Girls Club, Community Resource Officers to be amongst the youth in the community, and efficient community policing. We have also decided that some recreational activities need to return for younger children, in addition to, employment programs for high school aged students to keep them off the streets during peak crime hours.
- Ms. Hamm Lee advised the committee that the workgroup meets virtually Thursdays from 2:00 until 3:00 in the afternoon and if there were other members of the SPAC that would like to have the information needed to join the meeting, contact Lavonne, Deirdre, or herself. Ms. Hamm Lee thanked Lavonne, Deirdre, and the committee.
- Dr. Ruth Jones Nichols asked if there it was possible to have an update on the recommendations from the prior workgroups involving nonprofit structure supporting this effort and the inclusionary housing policies. Barbara acknowledged the comment.

IX. Next Steps/Announcements/Closing Remarks/Adjournment

1:25

- ***Councilwoman Danica Royster, Chair***

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- Councilwoman Royster acknowledged Dr. Ruth's update request and requested an update from the Blue/Greenway project survey, economic inclusion task force vs. economic inclusion advisory board, the proposed incentive program for landlords, and an update and presenting the priorities for the workgroup on violence by Deirdre and Lavonne.
- Barbara called the February SPAC to a close.



St. Paul's Advisory Committee Meeting

Virtual Meeting

February 16, 2021

Agenda

- Pandemic Notification/Welcome/Opening Comments
- Relocation and People First Update
 - *Kim Thomas, NRHA*
 - *Nicole Todd, People First empowered by USI*
 - *Krystle Glover, Office of St. Paul's Transformation*
- St. Paul's Transformation Project Update
 - *John Majors, Brinshore*
- Food Insecurity Update
 - *Ruth Jones Nichols, Ph.D., Food Bank of SEVA/Eastern Shore*
- Workgroup on Violence Update
 - *Deirdre Love, SPAC Committee Member*
 - *LaVonne Pledger, SPAC Committee Member*
- Next Steps/Announcements/Closing Remarks/Adjournment



Tidewater Gardens Dashboard Overview as of January 31, 2021

Presented by Kim Thomas (NRHA)

February 16, 2021

Vacancy Statistics by Phase						
Phases	Total Units	Total Vacant Units		Total Occupied Units	Percentage Vacant Units	Change from Prior Report
Phase 1	187	140		47	74.87%	+3
Phase 2	262	97		165	37.02%	+6
Phase 3	116	36		80	31.03%	+3
Phase 4	53	20		33	37.74%	+2
Grand Total	618	293		325	47.41%	+14

Residents Desire to Return to St. Paul's Area						
Phases	Total Units	Total Choices		Total Residents Desire to Return	Percentage Residents Desire to Return	Change from Prior Report
Phase 1	187	179		81	45.25%	0
Phase 2	262	173		107	61.85%	0
Phase 3	116	45		26	57.78%	+1
Phase 4	53	16		9	56.25%	0
Grand Total	618	413		223	54.00%	+1

NRHA Summary

Tidewater Gardens Relocation Dashboard as of January 31, 2021

- **80% (234 households)** have selected housing options in Norfolk (HCV, LIPH, PBV)
- **51% (150 households)** moved to private rental through the HCV program
 - 29% (43 households) moved into defined Area of Opportunities;
 - <40% poverty = 82% (123 households)
 - <20% poverty = 38% (57 households)
- **15% (44 households)** transferred to other NRHA low-income public housing (LIPH) communities
- **13% (37 households)** moved to Project-Based Housing (PBV); both NRHA and privately-managed units
- **12% (34 household)** rented elsewhere without a housing subsidy from NRHA
- **6% (17 households)** eviction rate
- **Three (3) residents moved to homeownership**
- **503 youth (ages 0 to 18 years)** have relocated
 - **34% (168)** youth age 5 years and under
 - **58% (292)** youth moved to housing in the HCV program

PEOPLE  FIRST



EMPOWERED BY

URBAN STRATEGIES, INC.

People First^{USI} Family Support

as of 01/31/2021

Household Served by Phase		Service and Assessments	Total
Phase 1	176	Service linkages since August 1, 2019	559
Phase 2	219	Total number of household assessments completed	459
Phase 3	76	Total number of household re-assessments completed	133
Phase 4	48	Collaborative housing stability interventions	61
Grand Total	519		

88% of Tidewater Gardens families enrolled

Landlord Engagement: Increase Landlord Participation in HCV Program

Strategies

- Increased payment standard up to 110% of the Fair Market Rent (FMR) to help households find homes outside areas of high poverty and in neighborhoods of opportunity
- Landlord Liaison Position - Innovative approach that provides a point of contact to landlords regarding NRHA, Housing Choice Voucher Program (HCV). The Landlord Liaison recruits and retains landlords and property managers for the program with the goal of increasing the inventory of properties available for program participants
- Exploring options to expand the housing pool for larger families through the development of Landlord Incentive Program which will provide a signing bonus to landlords of properties with over 4-bedroom units
- St. Paul's Housing Tool – Uses Census tract data to identify housing in areas of opportunity

Norfolk Community Supports People First Winter Coat Drive

- 300 coats and winter accessories to be distributed to onsite and relocated families of Tidewater Gardens
- Community Partners: Elegance Cleaners, Norfolk Sherriff's Office, Gethsemane Community Fellowship Church, Faith Deliverance Christian Center, United Way, For Kids, Inc., Foodbank of Southeastern Virginia, Waterside Live, City of Norfolk, NRHA and Norfolk residents, especially DeAnthony Anderson





St. Paul's Area Choice Neighborhood Initiative Housing Update



St. Paul's Area/ Tidewater Gardens CNI Housing Plan

Blocks 19 (4% Seniors) and 20 (9% Family):

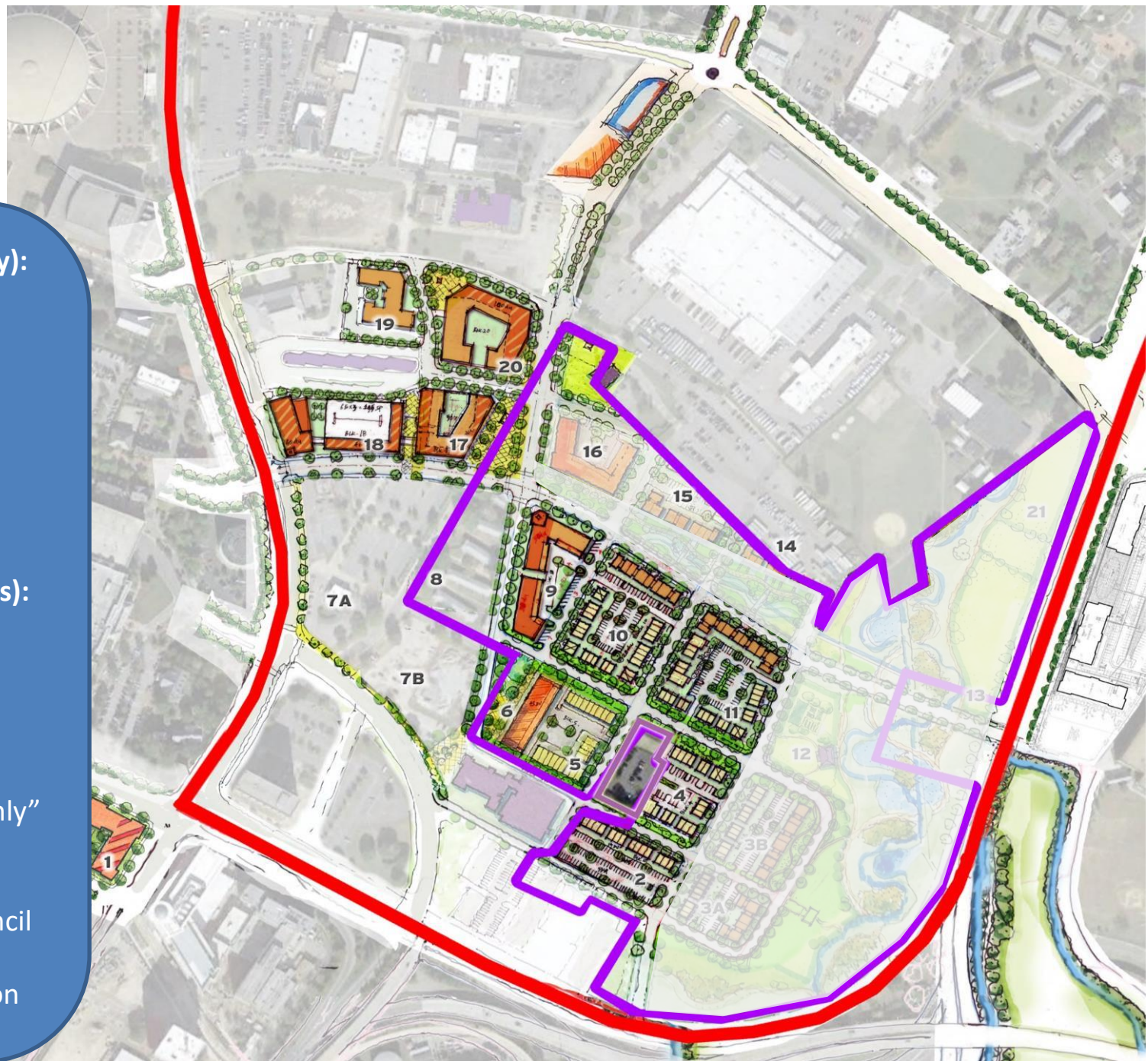
- Closing in Summer, 2021

Blocks 17 (9%) and 18 (4%):

- Block 17 TC app to be submitted in March 2021
- Block 18 TC app to be submitted Summer, 2021

TWG Blocks (First phase, 2 developments):

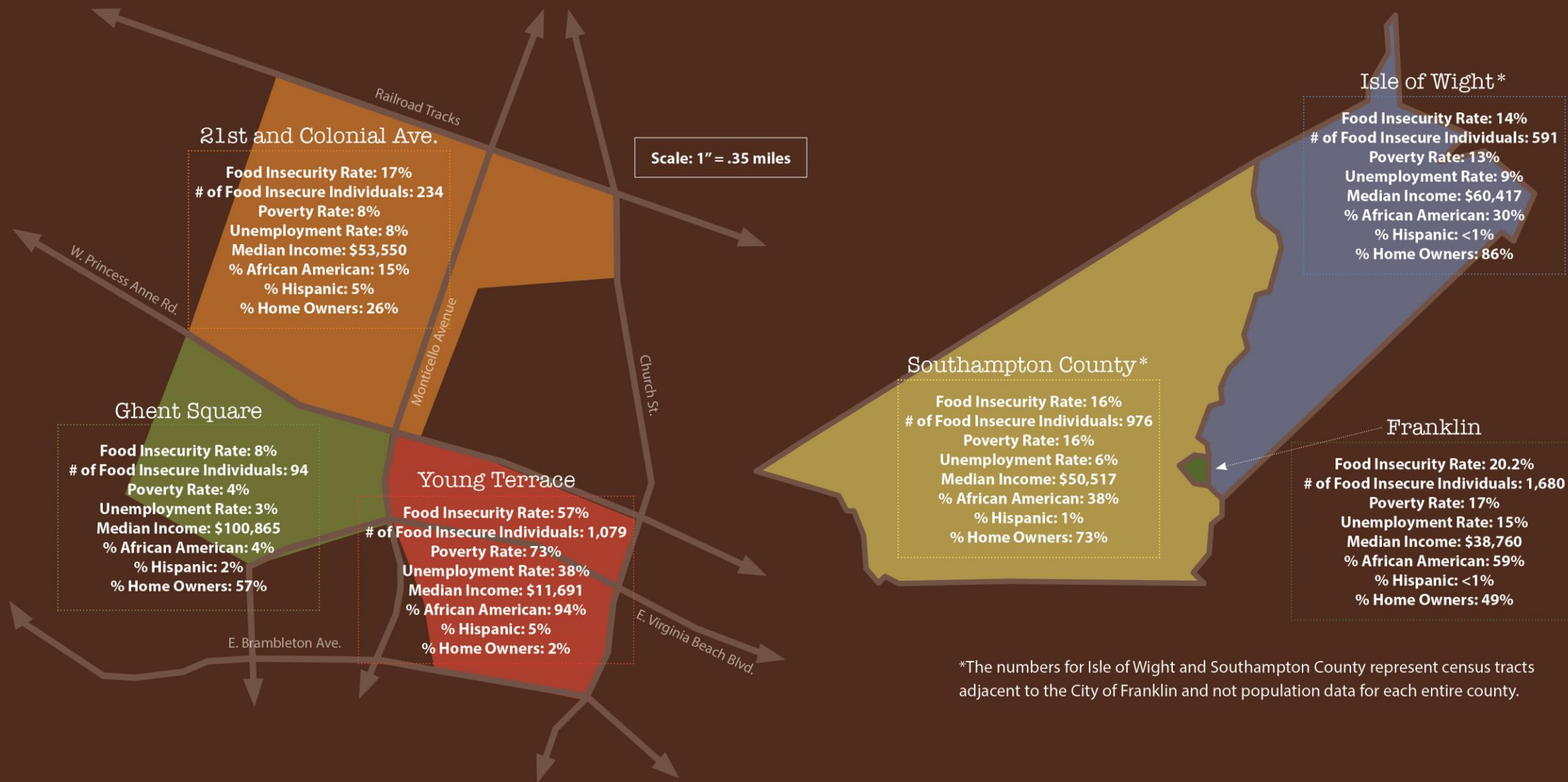
- Resuming Design phase in next few weeks
- Planned timeline:
 - **Summer, 2021:** Community Engagement
 - **July, 2021:** ARB "Information Only" Presentation
 - **Aug – Oct, 2021:** ARB, City Planning Commission, City Council
 - **Mar, 2022:** 9% TC application
 - **Summer, 2022:** 4% TC application





St. Paul's Advisory Committee Meeting Update on the Foodbank of Southeastern Virginia and the Eastern Shore

Ruth Jones Nichols, PhD, President and CEO
Foodbank of Southeastern Virginia and the Eastern Shore
February 16, 2021

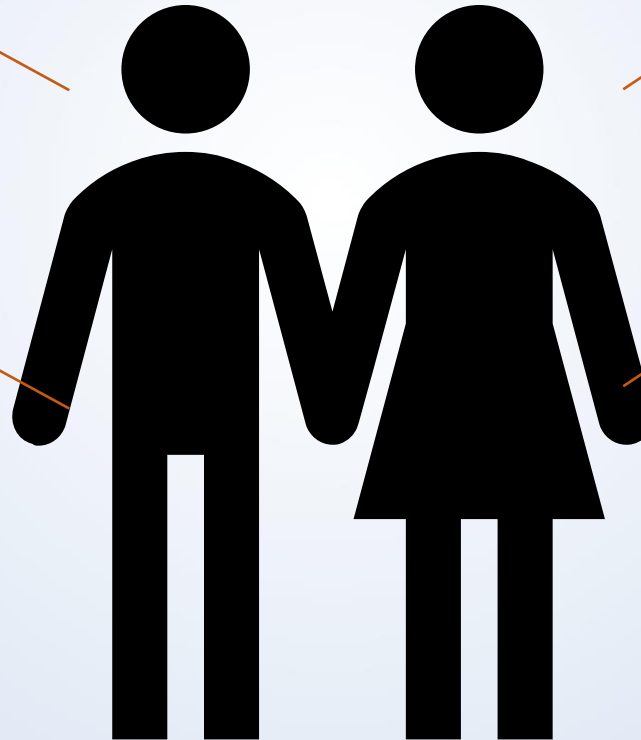


*The numbers for Isle of Wight and Southampton County represent census tracts adjacent to the City of Franklin and not population data for each entire county.

Barriers and Issues to Achieving Food Security:

"People have too much pride to let others know they need help with something as basic as food."

"Limited access to resources directly in the communities where people live represents one of the biggest barriers."



"We need holistic approaches that simultaneously address root causes of food insecurity."

"Getting to a point where you can care for yourself doesn't mean you don't need any help."

Source: FBSEVA Refreshed Strategic Plan, 2021

Our Bold Goal for 2025:

By 2025, the Foodbank of Southeastern Virginia and the Eastern Shore will **close the Meal Gap** for our service area and make measurable progress toward ending hunger by collaborating with community partners to **address the root causes of food insecurity**.



Source: FBSEVA Refreshed Strategic Plan, 2021

Food Banking Reimagined: 2020 & Beyond



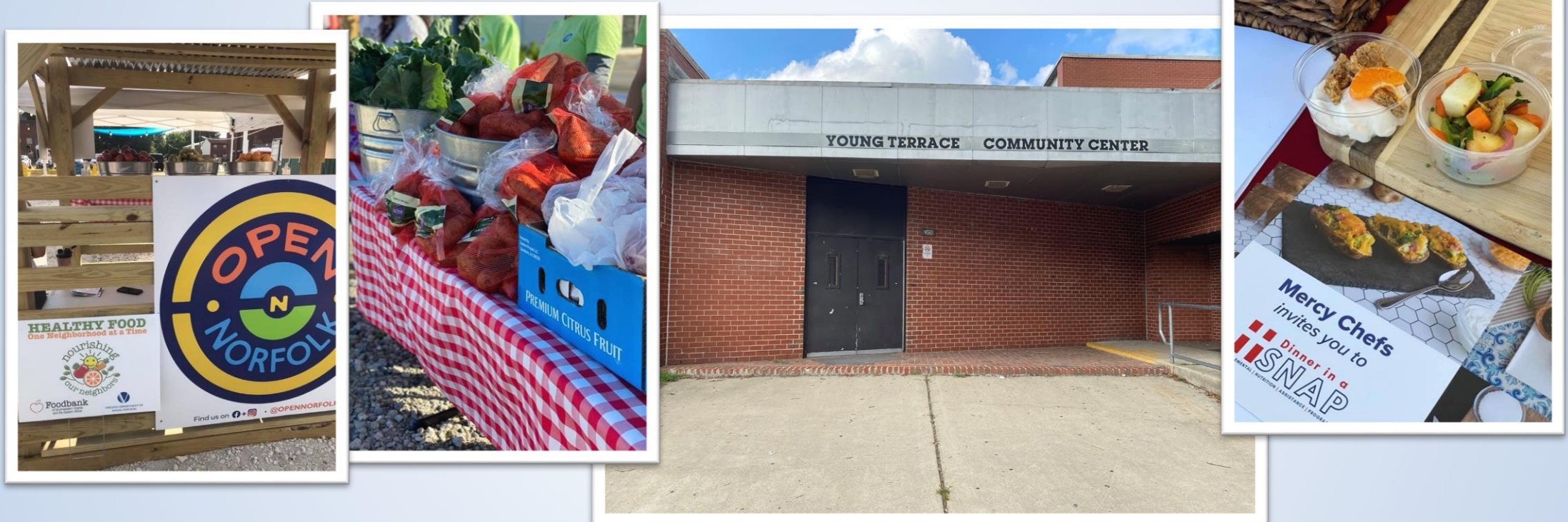
The Community Feed at TCC, located within MacArthur Center, launched in June 2020. It opened to the general public in December 2020.

Food Banking Reimagined: 2020 & Beyond



The St. Paul's Community Mobile Pantry launched in August 2020. The pantry serves approximately 250 households every other week.

Food Banking Reimagined: 2020 & Beyond



The Young Terrace Community Center Food Hub launched in January 2021. The second Food Hub is planned for Jordan-Newby Library and should launch in March 2021.

Food Banking Reimagined: 2020 & Beyond



The **757 Mobile Market** for
St. Paul's will launch in March 2021.

For more information:

Ruth Jones Nichols, PhD

President and CEO

(757) 314-4542 (direct)

rjonesnichols@foodbankonline.org



Workgroup on Violence Update

Deirdre Love, SPAC Committee Member
LaVonne Pledger, SPAC Committee Member



*Questions, Comments,
Next Steps, Announcements*



BBRM Norfolk Partners, LLC is a strategic partnership of highly qualified and experienced minority contracting companies headquartered in Norfolk, Virginia, specialized in general and electrical contracting, networking, and fire alarm and security installations with experience in residential, commercial, industrial, governmental, and green building projects.

The following table provides key information, history, and certifications for each Company:

Bay Electric Co., Inc.	Baron Communications, Inc.	Rand Enterprises, Inc.	Mark Turner Construction, LLC
John F. Biagas, President/CEO	Lafayette Tatem, President	Randy Biagas, President/CEO	Franklin Bowser, President/CEO
Established 1964	Established 2008	Established 2004	Established 2014
Specialized in LIHTC and state/federal historical development projects, electrical installation and services, general construction, lighting retrofitting, fire alarm and security installation and services, and renewable energy design	Specialized in networking, security, and general construction services to residential, commercial, and governmental clients	Specialized in general construction, electrical installation and services, mechanical services (HVAC, plumbing), and fire alarm and security installations and services	Specialized Pre-Construction process, design-build projects, general construction, 3D Building Information Modeling (BIM) to provide valuable insight to the planning, design, construction and management of projects.
Main Office: Newport News, VA Satellite Office: Lake Charles, LA	Main Office: Newport News, VA Satellite Office: Chesapeake, VA	Main Office: Newport News, VA Satellite Offices: Columbia, SC and Lake Charles, LA	Main Office: Richmond, VA Satellite Office: Newport News, VA
83 employees	10 employees	21 employees	14 employees
SWaM Certified Contractor Minority Business Enterprise (MBE) Small Disadvantaged Business Opportunity Zone Enterprise Zone Class A Contractor	SWaM Certified Contractor Minority Business Enterprise (MBE) Certified Disadvantaged Business Enterprise (DBE) Small Disadvantaged Business Certified SBA 8(a) Business Development Program HUB Zone Opportunity Zone Enterprise Zone	SWaM Certified Contractor Minority Business Enterprise (MBE) Certified Disadvantaged Business Enterprise (DBE) Small Disadvantaged Business HUB Zone Opportunity Zone Enterprise Zone	SWaM Certified Contractor Minority Business Enterprise (MBE) Small Disadvantaged Business Class A Contractor Micro Business

BBRM NORFOLK PARTNERS, LLC
 207 Granby Street, Suite 303
 Norfolk, Virginia 23510
 (757) 595-2300



CORPORATE PARTNERSHIP

Bay Electric Co., Inc: John Biagas, President/CEO

<http://www.bayelectricco.com>

Bay Electric Co., Inc. services include LED lighting retrofit, energy conservation measures, building controls, infrared thermography inspections, photovoltaic systems design and installation.

- Electrical Services
- Specialty Systems and Services such as Lightning Protection Fire Alarm and Security Systems
- Technology/Communication Solutions
- Green Building Projects

Baron Communications, Inc.: Lafayette Tatem, President

<https://www.baroncomm.com/>

Baron Communications, Inc. offers great products and services concentrated on network, video, voice, and data cabling. Company experts are extensively experienced and professionally trained and provide the highest quality networking design, integration, and installation services possible. Baron Communications has a wide breadth of experience, including commercial buildings, offices, governmental properties, educational facilities, and residences.

Rand Enterprises, Inc.: Randy Biagas, President/CEO

<http://www.randenterprisesinc.com/>

Rand Enterprises, Inc. (REI) has experience working on government and military contracts as well as large industrial and commercial accounts. Rand also has experience in the field of new construction and renovation projects. Rand's services include: General Construction, Commercial & Industrial Electrical Installs, Heating, Ventilation, and Air Conditioning (HVAC), and Fire Alarm and Security services.

Mark Turner Construction, LLC: Franklin Bowser, President/CEO

<http://markturnerconstruction.com/>

Mark Turner Construction, LLC is a Class A Contractor certified small, minority-owned, micro business headquartered in Glen Allen, VA with an additional office in Newport News, VA. This team has extensive experience and knowledge in a wide range of project types, sizes and complexities for both new construction and renovation in the Richmond and Hampton Roads areas of Virginia.



John Biagas is a Master Electrician with extensive experience as a commercial and residential real estate developer, as well as an electrical and general contractor. His breadth of work has expanded to include design, analysis, development and construction of a broad array of local government and private entity projects, including design-build, renovation and renewable energy (solar). He is a longstanding advocate for team diversity and inclusion.

Bay Electric Co., Inc.
John F. Biagas, President/CEO

CAPABILITIES:

- Electrical Services: Residential, Commercial, & Industrial Electrical Installations Design/Build Services Energy Efficient Lighting Retrofits Utility Duct Bank Installations Parking Lot & Street Lighting Installations Uninterruptible Power Source (UPS) Design & Installations 24-hour Emergency Service Electrical Maintenance Agreements and Infrared Scanning, bucket truck, link truck, backhoe and trenching equipment
- Specialty Systems and Services such as Lightning Protection Fire Alarm and Security Systems
- Technology/Communication Solutions
- Green Building Projects: Solar panel installations, design and construction of LEED certified buildings, quality renewable energy solutions and lighting retrofits

RECENT PROJECTS:

- Wainwright Building Apartments, Norfolk, VA: Electrical, Communication and Fire Alarm Systems as well as Owner/Developer involved in General Contracting
- Icon at City Walk, Norfolk, VA: Electrical and Fire Alarms Systems for renovation of a 24-story building and 2 condominiums
- Whittaker Place, Newport News, VA: Complete design and construction administration of adaptive re-use of Whittaker Memorial Hospital into mixed-use facility

EXPERIENCE:

BAY ELECTRIC CO., INC. President & CEO 1997 – Present	WHITTAKER PLACE, LLC (Whittaker Place Apts.) Partner, 2016 – Present
BBRM NORFOLK PARTNERS, LLC Partner, 2020 – Present	LA CREOLE HOSPITALITY 1, LLC Managing Member, 2013 – Present (Residence Inn by Marriott, Lake Charles, LA)
WBG FINANCIAL INVESTMENT CAPITAL, LLC Partner, 2012 – Present (Wainwright Downtown)	BDK ASSOCIATES, LLC Managing Member 2006 – Present (SpringHill Suites by Marriott, Lake Charles, LA)
JJB FINANCIAL, LLC Partner, 2013 – Present (The James Apartments)	BIAGAS BROTHERS PROPERTIES, LLC Managing Member 2010 – Present (Misc. real estate development projects)



JOHN F. BIAGAS, PRESIDENT/CEO, BAY ELECTRIC CO., INC.

EDUCATION, CERTIFICATIONS, AND SCHOLASTIC ACHIEVEMENTS:

- McNeese State University
- Master Electrician

PROJECT EXPERIENCE:

- Residential:
The Wainwright Downtown (former Wainwright Building): Norfolk, VA
The James Apartments (former James Madison Hotel): Norfolk, VA
Law Building Apartments: Norfolk, VA
Whittaker Place Apartments (Whittaker Memorial Hospital): Newport News, VA
 - (VHDA, LIHTC, NNRHA HOME Funding)Marshall Courts, Phase II: Newport News, VA (NNRHA)
- Hospitality:
Design Build Residence Inn by Marriott – Lake Charles, LA
Design Build Springhill Suites by Marriott – Lake Charles, LA
- Healthcare:
Fort Benning Martin Army Community Hospital – Fort Benning, GA
Portsmouth Naval Medical Center; 10-year electrical repairs contract – Portsmouth, VA

ASSOCIATIONS, RECOGNITION, HONORS AND AWARDS

- US Chamber of Commerce: Member, Board of Directors, and Chairman of the Middle Market Business Advisory Committee
- An Achievable Dream: Member, Board of Directors - Middle and High School
- Young Presidents' Organization (YPO/WPO): Founding and current Member of the Virginia YPO Chapter
- Southern National Bank (SONA) Board of Directors Member, Chairman of Compensation Committee
- National Black Chamber of Commerce: Corporate Member
- Carolina Virginia Minority Supplier Development Council (CVMSDC): Corporate Member
- Boys and Girls Club: Member, Board of Directors
- Virginia Living Museum: Member, Board of Trustees
- York Foundation for Public Education: Member, Education Committee
- Associated Builders and Contractors (ABC): Member
- Independent Electrical Contractors (IEC): Former National President, Vice President and Treasurer, as well as founder of the Hampton Roads, Virginia, IEC Chapter, serving in various roles
- Former Virginia Apprenticeship Council: Appointed Member
- Former Member Governor's Economic Development and Jobs Creation Commission: Served as Appointed Member
- Former Governor's Supplier Diversity Advisory Board: Served as Appointed Member
- Former Member of the Old Dominion University Board of Visitors 2012-2016

REGISTRATIONS/CERTIFICATIONS:

- Virginia Master Electrician License: 2710001984
- Washington D.C., Master Electrician License: EM200354
- Class A General Contractor (Classification CBC ELE RBC Number: 2701010409)



Lafayette Tatem is a native of Norfolk, Virginia, who was educated in the Norfolk Public School System and studied business management and accounting at Virginia State University. Lafayette got his start as a salesman with Norfolk Wire and Electronics. He worked with Norfolk Wire for ten years where he developed his skills in electronics and sales before starting his first company, Multimedia Products, Inc. in 1996. In 2008, Lafayette founded Baron Communications, Inc. as a certified contracting company, specializing in electrical and general construction, as well as security and surveillance systems, networking technologies and audio solutions.

Baron Communications, Inc.
Lafayette Tatem, President

Baron Communications has established itself as a Minority Business Enterprises (MBE) company and is certified as a Disadvantaged Business Enterprise (DBE) through the Commonwealth of Virginia. Baron Communications is registered as a Small, Woman and Minority Owned (SWaM) business and was recently accepted into the 8(a) and HUBZone programs. Baron Communications, Inc. is licensed with Department of Criminal Justice for the Commonwealth of Virginia to install and service surveillance equipment in the residential and commercial markets, as well as in correctional facilities.

Baron Communications offers great products and services concentrated on network, video, voice, and data cabling. Company experts are extensively experienced and professionally trained and provide the highest quality networking design, integration, and installation services possible. Baron Communications has a wide breadth of experience, including commercial buildings, offices, governmental properties, educational facilities, and residences. Baron Communications has completed a variety of residential, commercial, industrial and government projects, including hospitals, schools and Government facilities.

PROJECT EXPERIENCE:

EDUCATIONAL

- Norfolk Public Schools: Access control, data cabling
- Petersburg Public Schools: Network data cabling

GOVERNMENT

- NAVFAC Contract, Portsmouth Naval Medical Center: electrical preventative maintenance
- NAVFAC Contract Little Creek: replace unit substation Pier 17 at Bldg. 1506
- US Army Engineering & Support Center Ft. McCoy, WI: install video teleconferencing equipment
- Portsmouth Naval Hospital: Access control, data drop installation, RG6 Plenum rated coax drops

COMMERCIAL

- Harold & Associates, Jacksonville, FL: access control, network cabling, wireless network points, security cameras
- Lee Hartman & Sons: network data cabling, security cameras, interactive boards

ASSOCIATIONS:

- Disadvantaged Business Enterprise (DBE)
- SWAM Certified # 667994
- 8(a) & HUBZone Certified
- Primary NACIS Code: 238210
- Cage Code # 6BWZ4
- Virginia Department of Criminal Justice Services- VA DCJS# 11-7380
- Class B Contractor # 2705136304



BBRM Norfolk Partners



Randy Biagas has more than 32 years of experience managing people and business operations in the private sector. He launched Rand Enterprises, Inc. in October 2003, and serves as its President/CEO. In this capacity Mr. Biagas oversees day-to-day operations within the company which include planning, directing, controlling, and coordinating of organization operations. He also serves as the chief estimator and negotiates and approves all contracts. As Rand Enterprise, Inc's leader, Randy has grown the company from a low voltage specialty firm to an electrical and general construction company performing many services. His goal is to have the company recognized by clients as delivering the highest standards of service in the industry.

Rand Enterprises, Inc.
Randy J. Biagas, President/CEO

Rand Enterprises, Inc. is a small, minority-owned business, an 8(a) Small Disadvantaged Business, and SBA and HUBZone Certified Contractor. Rand's scope of work has grown to include not only electrical, but fire alarm and security installations, as well as general construction. Rand Enterprises, Inc. has had the pleasure of completing several multi-million dollars projects on government installations spanning from the Carolinas to New England.

CAPABILITIES:

Rand Enterprises, Inc. (REI) has experience working on government and military contracts as well as large industrial and commercial accounts. Rand also has experience in the field of new construction and renovation projects. Rand's services include: General Construction, Commercial & Industrial Electrical Installs, Heating, Ventilation, and Air Conditioning (HVAC), and Fire Alarm and Security services.

RECENT PROJECTS:

- Consolidated Communication Facility, Dover AFB, DE: Prime Contractor
- Hurricane Sandy Waterfront Rebuilding & Repair, Bayonne, NJ: Prime Design Build Services

EXPERIENCE:

- LA CREOLE HOSPITALITY 1, LLC, MEMBER 2013 – Present
(Residence Inn by Marriott, Lake Charles, LA)
- BDK ASSOCIATES, LLC, MEMBER 2006 – Present
(SpringHill Suites by Marriott, Lake Charles, LA)
- BIAGAS BROTHERS PROPERTIES, LLC, Member 2010 – Present
(Misc. real estate development projects)

EDUCATION, CERTIFICATIONS, AND SCHOLASTIC ACHIEVEMENTS:

Perdue University: Basic electricity, theory, national electrical code apprenticeship training (80 hrs.)

Sowela Technical College: project management courses

Four-year electrical apprenticeship



RANDY J. BIAGAS, PRESIDENT/CEO, RAND ENTERPRISES, INC

PROJECT EXPERIENCE:

COMMERCIAL

- Design/Build Replace Existing Ballfield Lights, NSB New London, Groton, CT
Role: Prime Contractor - Contract Value: \$449,000
- Design/Build Consolidated Communication Center, Dover AFB, DE
Role: Prime Contractor - Contract Value: \$10,000,000
- Replace Inner Loop M3M/M5S NSB New London, Groton, CT
Role: Prime Contractor - Contract Value: \$2,500,000
- Furnish and Install Centrifugal Chiller, Waterford Building, Norfolk, VA
Role: Prime Contractor - Contract Value: \$228,000
- Design/Construction of Dining Facility (DFAC II), Fort Jackson, South Carolina
Contract Value: \$17,000,000
- Design/Construction of Dining Facility (BTC II), Fort Jackson, South Carolina
Contract Value: \$15,000,000

HOSPITALITY

- Design Build Residence Inn by Marriott, Lake Charles, LA
- Design Build Springhill Suites by Marriott, Lake Charles, LA

ASSOCIATIONS, RECOGNITION, HONORS AND AWARDS:

- National Black Chamber of Commerce: Corporate Member
- Carolina Virginia Minority Supplier Development Council (CVMSDC): Corporate Member

REGISTRATIONS/CERTIFICATIONS:

- State of Louisiana: Master Electrician License #29363
- State of Louisiana: General Construction License #58311
- State of Alabama: Master Electrician License #01425



Franklin Bowser has over 20 years of experience in the construction arena serving as project executive, project manager, project engineer, superintendent, and project estimator in over 40 major projects all over the state of Virginia to include multifamily housing, commercial, retail spaces, industrial, retirement communities, K-12, and higher education. Franklin's leadership skills and extensive construction knowledge makes Mark Turner Construction the premier choice for your construction needs. He has worked diligently to maintain a strong reputation of respect and professionalism throughout his career. He has cultivated relationships with clients/owners, subcontractors and other vendors and takes pride in that lasting communication.

Mark Turner Construction, LLC

Franklin Bowser, President/CEO

CAPABILITIES:

Mark Turner Construction, LLC is a Class A Contractor certified small, minority-owned, micro business headquartered in Glen Allen, VA with an additional office in Newport News, VA. This team has extensive experience and knowledge in a wide range of project types, sizes and complexities for both new construction and renovation in the Richmond and Hampton Roads areas of Virginia. Mark Turner excels at meticulous attention to detail and collaborative communication with all stakeholders. We bring this to every project so our clients can be sure they are receiving the most comprehensive solutions for all their project needs.

RECENT PROJECTS:

- Whittaker Place, Newport News, VA: Renovation and adaptive reuse of the historic Whittaker Memorial Hospital into an affordable multi-family apartment complex
- Wythe Elementary School Apartments, Hampton, VA: Renovation and adaptive reuse of the historic Wythe Elementary School into an affordable multi-family apartment complex
- Model Tobacco Building, Richmond, VA: Art deco-style Model Tobacco building turned into 203 upscale apartments

PROJECT EXPERIENCE:

MULTI-FAMILY HOUSING

- Whittaker Place Apartments, Newport News, VA
- Wythe Elementary School Apartments, Hampton, VA
- Model Tobacco Building, Richmond, VA
- South Beach Apartments Renovation, Virginia Beach, VA
- Park Crescent Apartments Renovation, Norfolk, VA

COMMERCIAL/RETAIL

- Sky Zone, Hampton, VA
- Skrimp Shack, Henrico, VA
- Good Foods Grocery, Richmond, VA
- Dominion Energy Training Facility, Richmond, VA
- Capital One Knolls RTU, Richmond, VA
- Capital One West Creek Buildings 1 & 4, Richmond, VA



FRANKLIN BOWSER, PRESIDENT/CEO, Mark Turner Construction, LLC

EXPERIENCE (cont.)

EDUCATIONAL PROJECTS

- I CAN Child Care & Learning Center, Hampton, VA
- Virginia State University General Contracting Services, Petersburg, VA:
 - Storum Hall Renovations
 - Colson Hall Replace Central Cooling Plant
 - Whiting Hall HVAC Repairs
 - Memorial Hall Renovations
 - E&T Cooling Tower Replacement
 - Athletics Building Renovation
 - Admissions Building Renovation
 - Foster Hall Renovation
 - Vawter Hall Renovations
- Hampton University North Mallory Street Renovations, Hampton, VA
- Hampton University Buckman Hall Upgrades, Hampton, VA

EDUCATION

Virginia Polytechnic Institute and State University: Bachelor of Science, Building Construction

ASSOCIATIONS, RECOGNITION, HONORS

- ABC of VA, AGC of Richmond
- HRACRE (Hampton Roads Association of Commercial Real Estate)
- GRACRE (Greater Richmond Association of Commercial Real Estate)
- Leading Age of Virginia for Senior Living

AWARDS

- ENR MidAtlantic Best Residential/Hospitality for Whittaker Place Apartments, Newport News, VA
- ABCVA Honor Award of Excellence Residential Multi-Family for Whittaker Place Apartments, Newport News, VA
- BD+C Silver Building Team Award for I CAN Child Care & Learning Center, Hampton, VA
- HRACRE Award of Merit for I CAN Child Care & Learning Center, Hampton, VA

REGISTRATIONS/CERTIFICATIONS

SWaM Certified Contractor #726840

Class A Contractor #2705164039

Minority Business Enterprise (MBE)

Small Business

Micro Business